Altapete Solutions

Aim High Business Solutions

COMPANY PROFILE

Altapete Solutions

ACCOUNTING – TAX – ERP/IT – Healthcare Advisory Services

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Key Overview

Who We Are

Altapete is a forward-thinking company committed to delivering innovative, reliable, and customer-focused solutions. With a strong emphasis on quality, technology, and continuous improvement, we strive to create lasting value for our clients while maintaining the highest standards of professionalism and excellence.

What We Deliver

We provide end-to-end solutions tailored to meet diverse business needs through a combination of expertise, innovation, and efficient execution. Our customer-centric approach, skilled team, and commitment to operational excellence enable us to build long-term partnerships and deliver measurable results across every project.

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Key Considerations

This section highlights the key factors, business insights, and strategic considerations that support effective financial management, operational efficiency, and sustainable business growth.

Operational Insights

Provides valuable insights into ERP implementation, bookkeeping processes, tax compliance, and workflow efficiency to improve business performance.

Strategic Impact

Demonstrates how our financial, tax, and healthcare advisory solutions help organizations reduce risks, ensure compliance, and achieve long-term business objectives.

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Altapete Solutions

Altapete Solutions is a Business Consulting firm set out to catalyze business efficiency. We work with executives to help make informed decisions, convert those decisions to actions and deliver the unimpaired success they desire. We are keen about accomplishing better results for our clients—a return that goes beyond just financials.

Our Commitments

- We believe in building long-term trusted client relationships where we are seen as consulting partners not just supplier of a service.
- We adopt change and behave in the best interest of our clients and associates.
- We promise to show the difference!

How we add value to your Businesses?

We create a constructive client experience from the awareness stage to the point of delivery and post-delivery. It is all about creating a culture around you and your business needs.

We uniquely combine robust analysis with extensive industry knowledge to provide workable solutions that deliver measurable, high-impact outcomes.

Our professional team offers valuable understanding and tailor made solutions produced of profound industry expertise gained in a wide range of engagements , sectors and geographies.

We intensively use advance techniques to serve all your business needs. We make every effort to serve without any security, privacy or complexity concerns.

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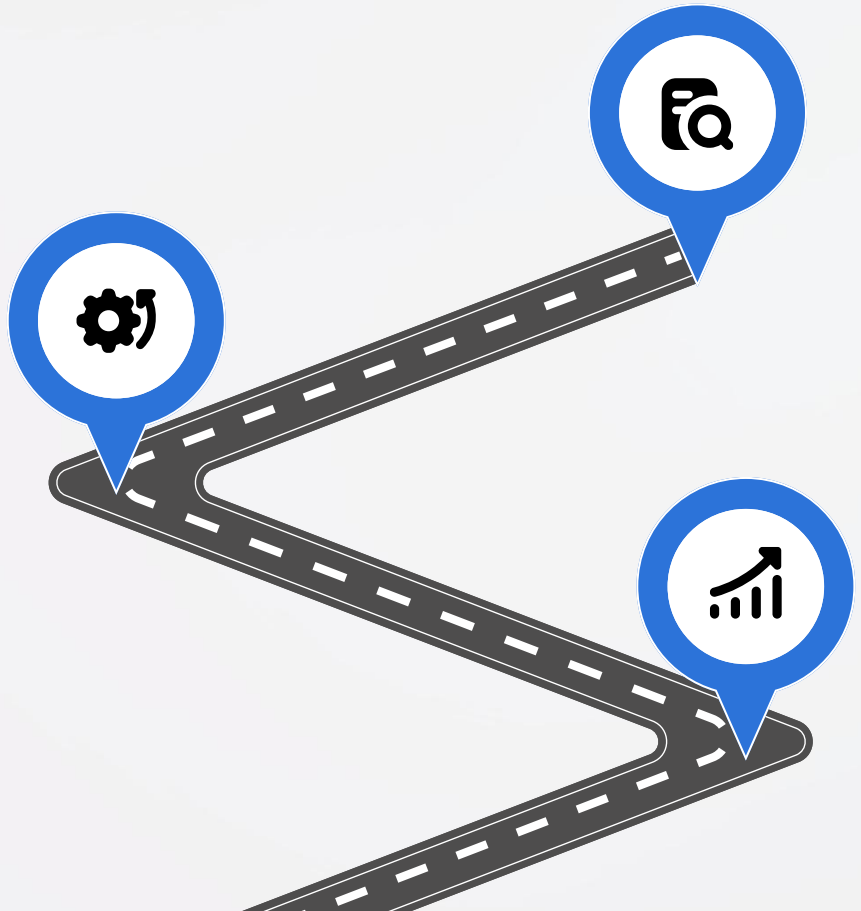
Strategic Roadmap

Initial Assessment

Evaluating business, financial, and compliance requirements.



Implementation Phase

Deploying ERP systems and managing accounting processes efficiently.

Optimization & Growth

Enhancing business performance through strategic tax planning and healthcare advisory.

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Our Services

Accounting & Related Services

- Management Reporting
- IFRS Implementation Technical Support
- Bookkeeping
- Accounting policies and procedures

VAT & TAX Services

- VAT Advisory
- E-invoicing Advisory
- Tax Advisory

Outsourcing

- Business Process Outsourcing (BPO)
- Managed Services

IT & ERP Advisory

- ERP Implementation & Support
- E-Invoicing Solution
- Digital transformation

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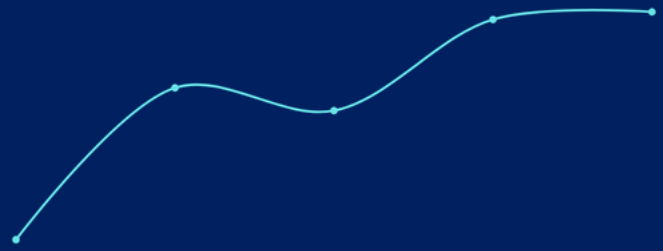
Detailed Overview

A comprehensive overview of our expertise in ERP, accounting, tax, bookkeeping, and healthcare advisory services, showcasing our commitment to delivering accurate financial management, regulatory compliance, operational efficiency, and strategic business solutions that drive sustainable growth and long-term success.



In-Depth Analysis

Providing actionable insights to improve financial performance, ensure compliance, and support informed business decisions.

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ERP Advisory Services

Our Mission

Company Vision

To be the leading ERP provider, empowering businesses with efficient solutions for growth.

Company Mission

We provide customizable ERP systems that streamline operations and boost productivity, with a focus on long-term client success.

Company Value

Innovation, integrity, customer focus, excellence, and collaboration.

25%

Our Vision

35%

Our Mission

55%

Our Value

ERP / IT Services

We have extensive experience in ERP implementation, ensuring seamless integration into business operations. Our team provides ongoing support and proactive maintenance to keep systems running smoothly. With expertise across industries, we tailor solutions for optimal performance and long-term success.

Business Managment

We provide small, medium and large sized organizations with advisory services in selecting business management software / ERP software that is an appropriate fit for their needs and scale of operations.

Experienced Consultants

With our team of experienced consultants and background in implementing and customizing ERP software to customer's needs, we bring an objective and pragmatic assessment in making a choice.

Customer Satisfaction

Our priorities are to enable the customer to realize gains that should ensue if the right product and right implementation is done.

ERP / IT Services – Cont...

PROCESS: Our ERP implementation service follows a tried and tested process framework to ensure successful outcomes for business.

Our engagements are focused on quick delivery and performing only really essential processes that will ensure success for the customer. What we do is:

Audit and understand department's activities (like Supply Chain, Sales, HR etc.), processes, and measurable management information in its current forms.

Perform a Gap analysis vis-a-vis current practices and standard practices as defined in the ERP of choice, and recommendation for adoption

ERP alternatives evaluation and recommendation for vendor selection

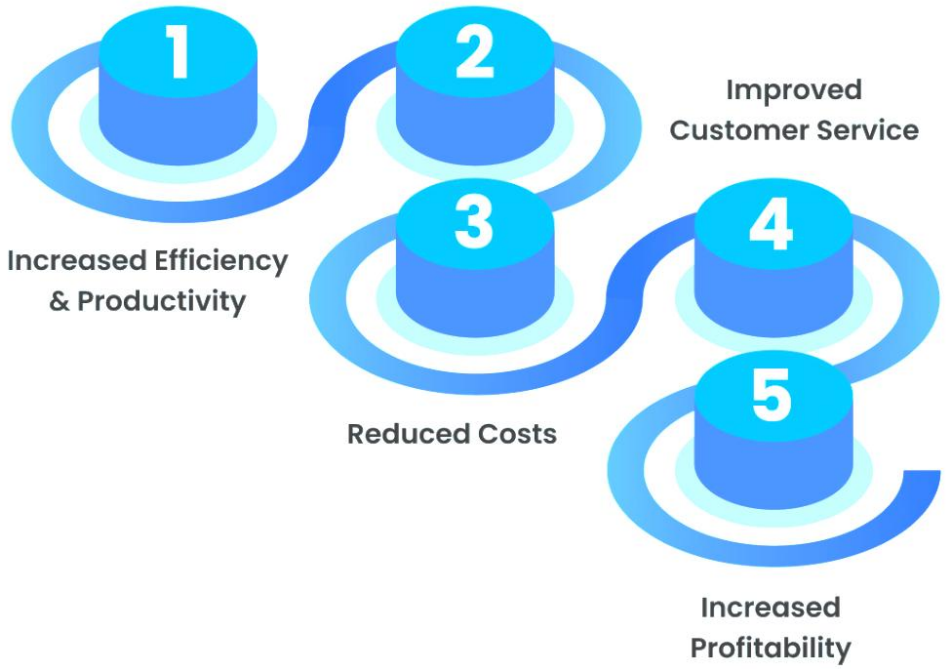
Our implementation support ensures a smooth ERP deployment with minimal disruption. We guide you through each step, aligning the system to your business needs. Ongoing support helps ensure long-term success.

ERP / IT Services – Cont...

Consultation: APS undertakes independent functional consulting assignments on ERP implementation projects.

Core business functions we consult on are:

- Finance & Accounting
- Procurement Processes
- Warehousing & Inventory Management
- Vendor Management
- Sales
- Assets management
- Human Resource
- Payroll
- Holding company and multi-company structured environment
- Any other functional area



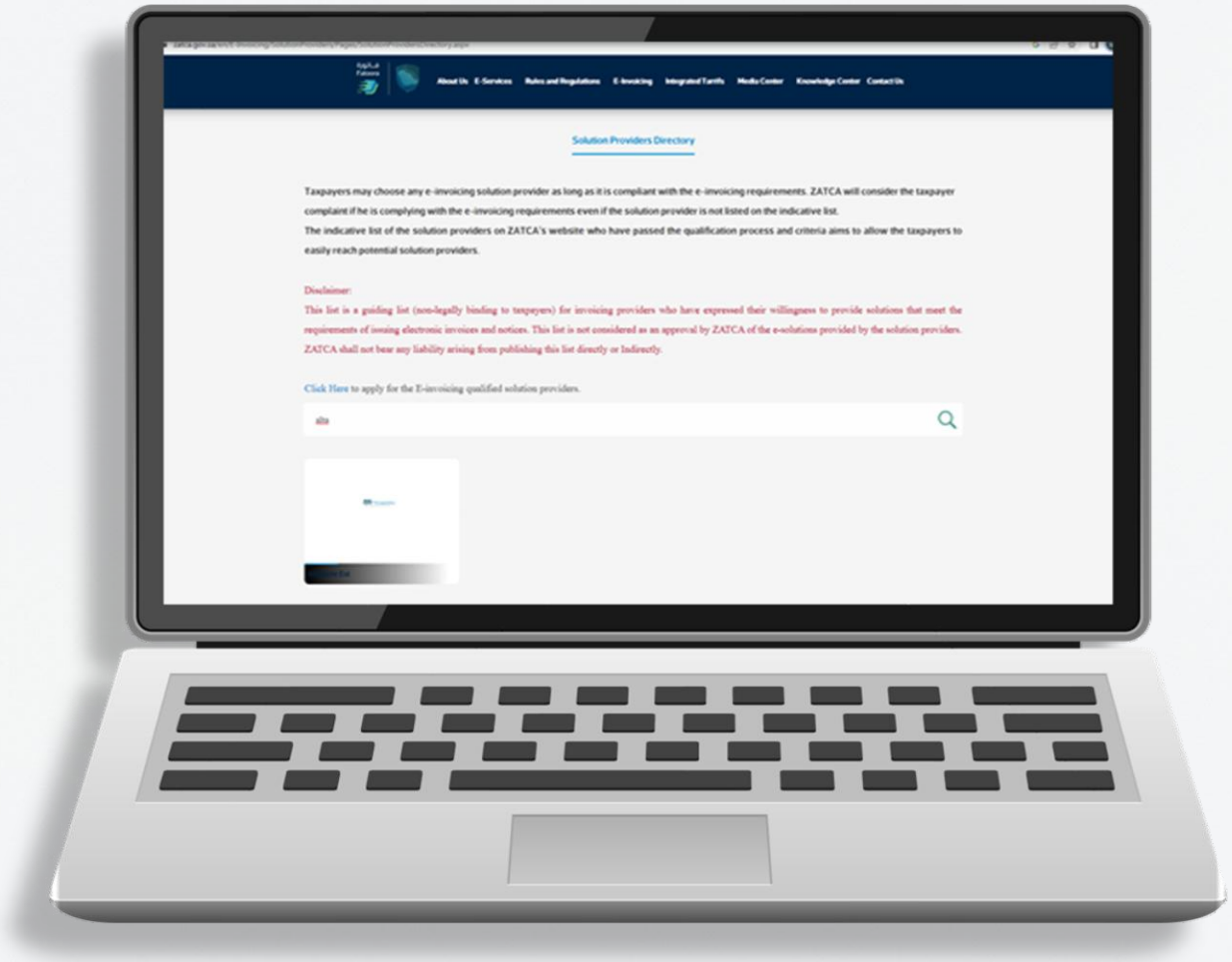
ERP / IT Services – Cont...

ZATCA Approved E-Invoicing Solution Provider
Benefits and features:

- ✓ Flexible and ready to integrate with any business system/ERP
- ✓ Flexible and ready to integrate with ZATCA's E-invoicing platform

- ✓ Time stamping of stored documents
- ✓ 100% compliance with the ZATCA's E-invoice regulations

- ✓ Accredited by ZATCA
- ✓ Secured cloud based platform with local archiving feature
- ✓ The most economical with high ROI



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TAX Advisory Services

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TAX Advisory Services

Our Specialties

Value Added Tax

Value Added Tax (VAT) is a consumption tax levied on the value added to goods and services at each stage of production or distribution.

Withholding Tax

Withholding Tax is a tax deducted at the source of income, such as wages or dividends, and paid directly to the government by the payer.

Corporate Tax

Corporate Tax is a tax imposed on the profits earned by corporations and businesses.

Transfer Pricing

Transfer Pricing is the pricing of transactions between affiliated companies.

Zakat/TAX Filing

Zakat Tax Filing involves reporting and paying the mandatory charitable giving (Zakat) required by Islamic law.

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Value Added Tax

With VAT the most immediate tax challenge, Our Tax Consulting will help businesses understand the challenges of VAT's imminent implementation, assess the impact of those challenges, explain how systems and processes will need to be changed, check compliance with yet-to-be released national legislation, and ensure they pay the right amount of VAT at the right time. By getting this right, businesses are more likely to be able to generate VAT efficiencies and savings and are less likely to incur damage to either their reputation or their finances.

When delivering VAT implementation, our tax team will work in conjunction with our IT consulting team.

As well as VAT, we utilise our in-depth industry knowledge to provide clients with a range of effective tax solutions, including:

- Tax advice and training
- Tax structuring
- Tax due diligence
- Tax dispute resolution
- Tax enablement in IT/ERP Systems
- Tax Accounting and Reporting (Filing Tax Returns)

Transfer Pricing

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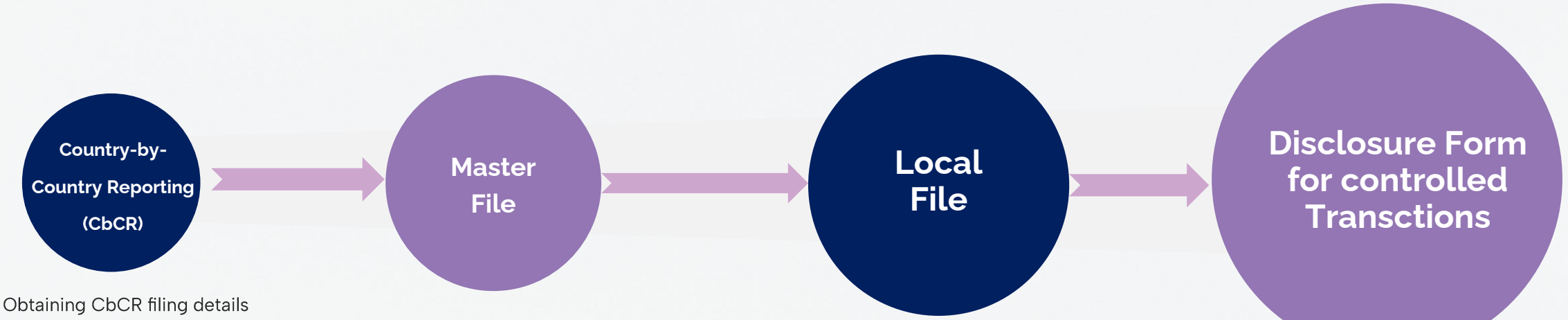
We will execute this assignment by providing following deliverables. Depending on the work requirements, work on these deliverables may need to run concurrently or in different orders. Our deliverables cover the following:



- Obtaining CbCR filing details
- Assistance in preparation and e-filing
- Assistance in doing one-time registration on the portal and e-filing CbCR, if required

- Obtaining and perusing copy of the Master File
- Assistance in review of the Master File and providing comments from an KSA Transfer Pricing perspective;
- Aligning of the Master File requirements prescribed under KSA Transfer Pricing Bylaws

- Economic analysis
- Accessing local and global databases for benchmarking
- Assistance in doing analyses of internal comparables
- Assistance in judicious identification of arm's length range
- Understanding existing costing mechanism
- Assistance in determination of billing methodology
- Assistance in drafting and finalization of Local file.

- preparation and completion of the DFCT in the prescribed format
- e-filing DFCT in Arabic and issuance of affidavit

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TAX/ZAKAT
Advisory Services

Tax filing procedure require filling of declaration with the taxation authority. We help individuals and companies in determining taxable income and ultimately tax liability.

Catering to your requirements, our expert advisors will support you for:

- Tax compliance obligations ensuring a consistent approach to reporting
- Optimizing tax records and payments
- Increased efficiencies by reducing the time to spend gathering data for tax filing requirements

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Accounting & Related Services

IFRS Implementation

Implementation of financial reporting standards is challenging, but when planned and managed properly, the conversion can bring substantial improvements in the performance of the finance function, streamline the statutory financial reporting process globally, enhance controls and reduce costs.

Our IFRS specialists can assist your conversion to IFRS by providing the appropriate resources, knowledge and practical support in the following areas:

Accounting and Reporting

- Development of new IFRS Accounting Policies and Procedures.
- Gap Analysis.
- Consideration of impact on Statutory Reporting and Tax Accounting.

Business

- Understanding the Financial and Business impacts of IFRS conversion.
- Determination of possible actions to mitigate the volatility of results under IFRS.

System And Processes

- Identification of changes required to source systems.
- Understanding the impact on other strategic initiatives like ERP systems.
- Understanding steps to support parallel reporting (i.e. Local Accounting Principles, Management Reporting, IFRS).

People

- Informational support at all levels in the business.
- Training and Coaching Support, including IFRS Theory, practical implication of IFRS Transformation and Consolidation.

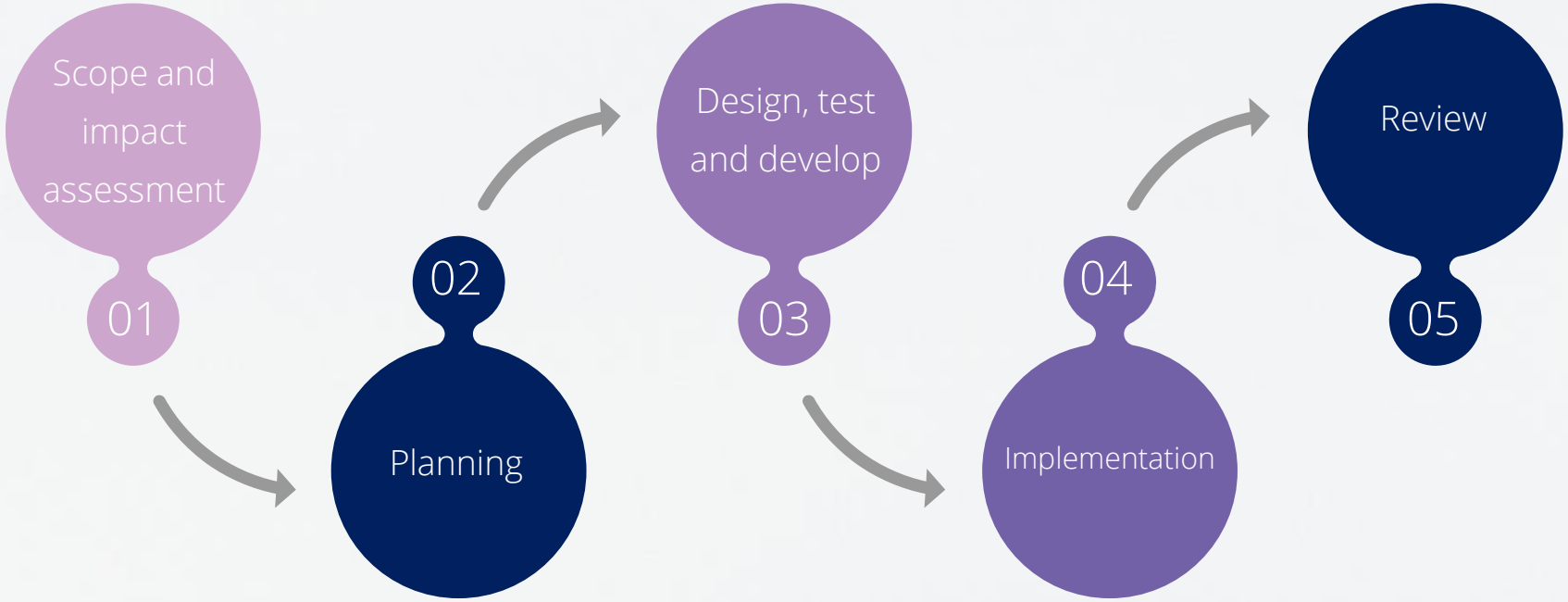
IFRS Implementation Cont...

Our phased approach to IFRS implementation

Undertake gap assessment between the current state and required future state after implementation.

Design solution and develop new for IFRS compliance

Review compliance off implemented solutions, conduct post implementation review, assist in post implementation issues



Prepare a project plan and IFRS conversion plan, take a closer look to IFRS and how it will affect the whole organization

Perform comprehensive IFRS conversion

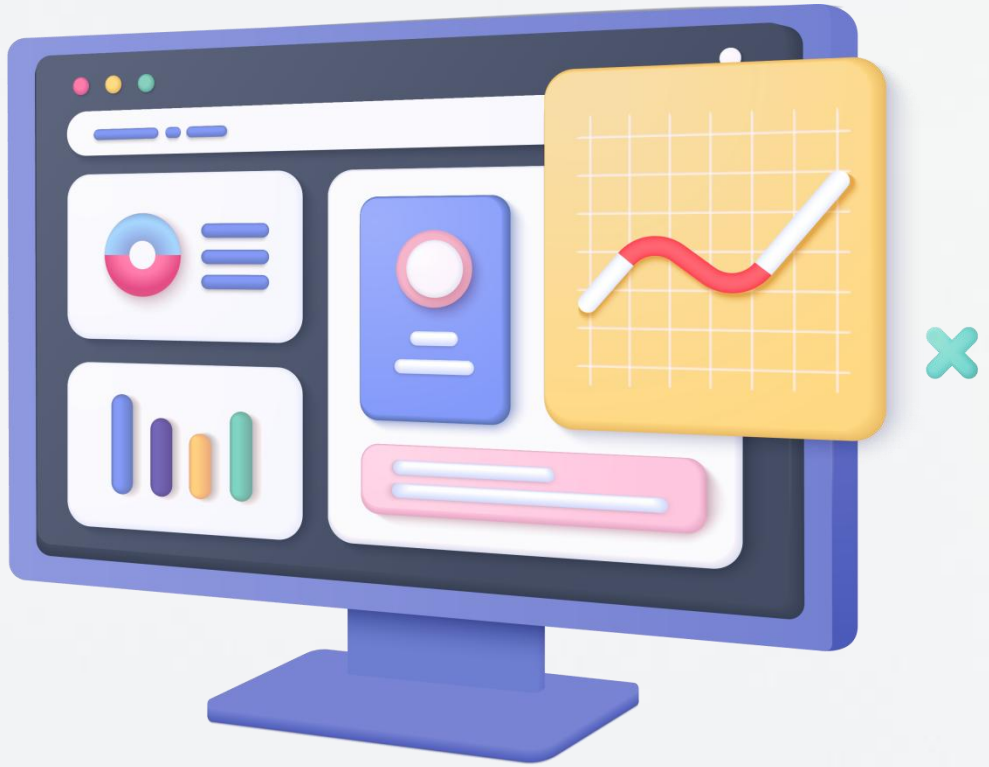
Actuarial Valuation Under IFRS

Actuarial Valuation of employee benefits:

The International Accounting Standards Board (IASB) intends to achieve the vision of one global accounting standard. Adhering to this, the **Saudi Organization** for Certified Public Accountants (SOCPA), which is the key Authority for issuing Accounting and Auditing standards in the KSA, concluded and announced the implementation of IFRS to all listed and unlisted companies.

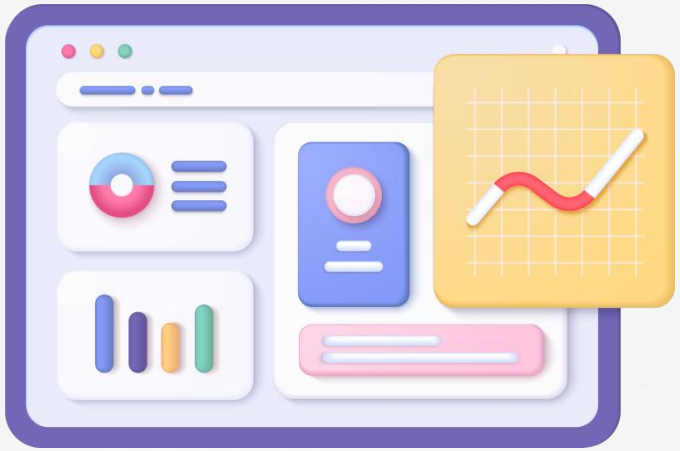
Therefore, the adoption of IFRS is a critical step towards increasing direct foreign investments in the Kingdom and enhancing the quality, **transparency and comparability** of its companies' financial information.

Under IFRS, **End of Service Benefit (EOSB)** liabilities have to be computed as per the guidelines of International Accounting Standards 19 (IAS 19). IAS 19 – Employee Benefits require entities to use **Projected Unit Credit (PUC) method** to determine the present value of its defined benefit obligations with the help of an actuary's advice.



Management Reporting

Our accounting services help you generate your data/ information to depict a true and fair view of your business whilst eradicating any in-consistency/ duplication and providing an IFRS compliant structure which works in an efficient manner, making your financial reporting process relatable and specific to match your business needs.



Our key Service Areas in Accounting Advisory are:

- **Improving the Efficiency and Quality of Financial Reporting**
- **Improving the Financial Reporting Process**
- **Converting to International Financial Reporting Standards (IFRS)**

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Book-keeping Services:

Pump up the financial performance to increase business value

At Altapete Solutions, we pride ourselves on being more than mere bookkeepers. Our ongoing financial and technical guidance ensures that your business growth remains strategic, targeted, and sustained. Our comprehensive accounting and reporting services provide businesses with in-depth financial insights, empowering informed decision-making. With tailored solutions that evolve alongside your company's needs, we help streamline processes, optimize financial health, and enhance long-term success. Trust us to be your partners in achieving robust and focused business growth.

Bookkeeping	Assistance in setting Accounting engine
	Payroll processing
	Accounts Payable management
	Accounts Receivable management
	Cash flow management
	Financial Analysis
	Fixed Assets Compilation, Maintenance and Verification
	Reviewing of Accounting System & Internal Controls
	Management and Financial Reporting
	Technical Accounting Support
	IFRS, VAT, Zakat and Compliant
	Handling audit and ZATCA’s inquiries regarding VAT, Zakat/tax

HealthCare Advisory Services

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HealthCare Advisory Services:

01 **Purchase Price Allocation (PPA) Advisory**
Allocation and valuation of acquired assets.

02 **IFRS 3 Business Combination Advisory**
Business combination accounting support.

03 **Property Valuation**
Independent valuation of property assets.

04 **Inventory (Stock) Valuation**
Accurate valuation of inventory assets.

05 **Business Valuation**
Accurate business value assessment.

06 **Financial Reporting Advisory**
Improve financial reporting accuracy and transparency.

07 **Technical Accounting Support**
Expert advice on technical accounting issues.

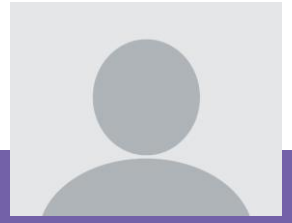
08 **GAAP to IFRS Conversion**
Smooth transition from GAAP to IFRS.

09 **Consolidation & Group Reporting**
Streamline group financial reporting processes.

10 **Feasibility Study**
Evaluating project viability and potential.

Our Team

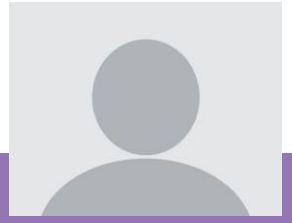
Our team is made up of experienced professionals dedicated to delivering excellence in ERP, Tax, Bookkeeping, and Healthcare Advisory. Through expertise, collaboration, and a client-focused approach, we provide reliable solutions that help businesses achieve their goals with confidence.



Shahzad Qamar

Chartered Accountant from the Institute of Chartered Accountants of Pakistan
Over 20 years of experience.

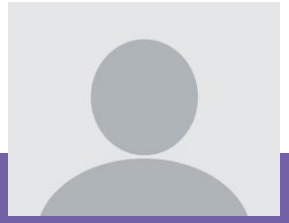
Industries:
Healthcare
Manufacturing
Mining
Pharmaceutical
Construction
Oil and Gas



Saif Ur Rehman

Chartered Accountant from the Institute of Chartered Accountants of Pakistan.

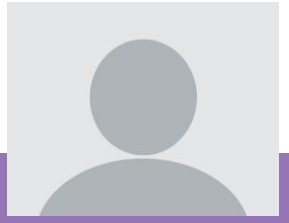
Industries:
Healthcare
Manufacturing
Mining
Construction
AgriBusiness
Pharmaceutical



Zahid Arshad

FCCA with Over 10+ years of experience.

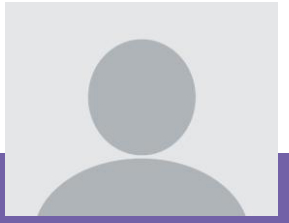
Industries:
Textile
Petrol and Gas
Manufacturing
AgriBusiness
Mining
Construction & Property
Government
Pharmaceutical



Muhammad Fahad

More than 15 Years of Experience.

Industries:
Manufacturing
Mining
Construction & Property
Government
Pharmaceutical



Muhammad Shoaib

Chartered Accountant from the Institute of Chartered Accountants of Pakistan.

Industries:
Manufacturing
Mining
Government
AgriBusiness
Construction

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Our Portfolio

Our Clients:

Zamil Group
RUBBER FUTURE
تجميع Tajmie
سرك SIRC
الشركة السعودية الاستثمارية لإعادة التدوير
Saudi Investment Recycling Company
AALICO
SHAHINA
almutlaq group
مجموعة المطلق
oBika
TRATTORIA
MAWARED BALADI
Mohammad Dossary Hospital
MDH
ENSCO
QUILL
AMBER
OCA GLOBAL
مدارات
madarat
first industrial Co.
بدائل
badael
مدار
madar
TAKEEF
iplast
carboline
RPM
IJARAH
ag
عنكبوت
aanakaboot
YUGEN/STUDIO.
الخريجي
Khereiji
MSA ARABIA
SLC
IFE
AGC

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Contact Info.

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Thank You

Thank you for your time and attention. We appreciate the opportunity to share this overview and insights.